

# Hudaco Industries' Battery Cluster Improves Operational Efficiencies with SYSPRO 8

CASE STUDY

## At a Glance

### ORGANIZATION

Company name



### REGION

Africa

### KEY CHALLENGE

Migrate three businesses onto one ERP solution

### KEY BENEFIT

Improved operational efficiency with single, fully-integrated solution

### INDUSTRY

Electronics Manufacturing

### END USER MARKET

Retail, OEM and End Users

### SOLUTION

SYSPRO 8

## Customer Profile

The battery cluster of South African group Hudaco Industries consists of three businesses: Eternity Technologies, Specialised Battery Systems and Deltec Energy Solutions, each of which focuses on a specialized area of the battery market.

## The Business Challenge

All three businesses in the battery cluster of Hudaco were operating on different business systems. The group needed to migrate them all onto a single fully-integrated ERP solution to increase controls and enhance efficiencies.

## The Solution

Hudaco selected SYSPRO 8 as its standardized solution across the battery cluster based on several factors including the system's superior reporting, internal controls, work in progress and inventory management capabilities.

## The Outcome

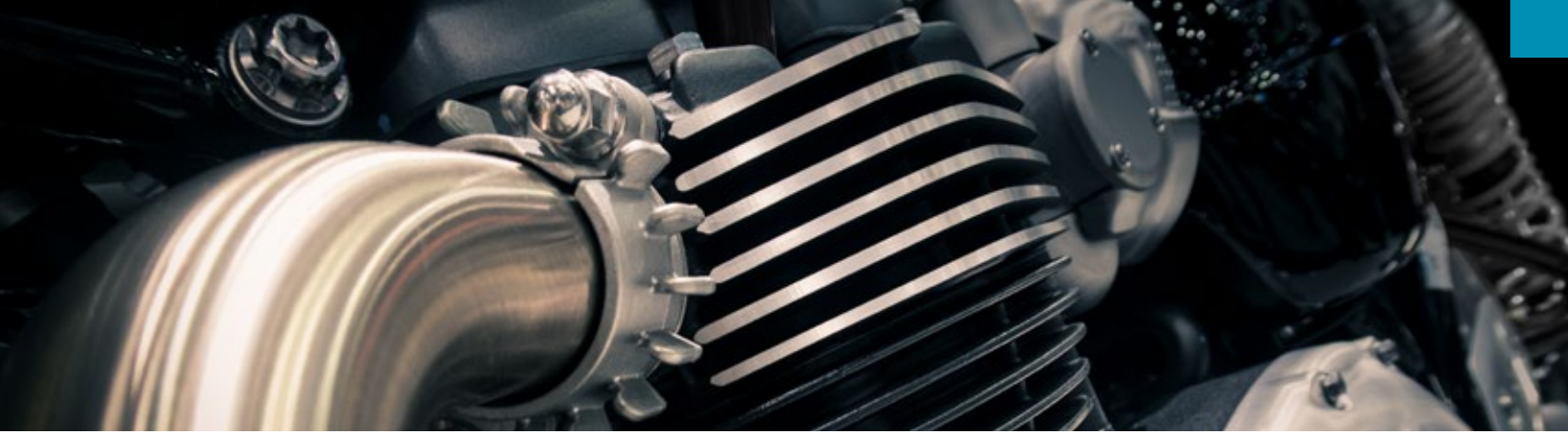
The Portfolio Financial Director, Eliah Mutaviri, championed and headed up the selection and implementation of SYSPRO 8 across all three battery businesses. The solution was a new implementation for Eternity Technologies and Deltec Energy Solutions, while Specialised Battery Systems upgraded from SYSPRO 6 to SYSPRO 8.

"It makes life so much easier having one solution for all the battery businesses," he says. "Although I have experience with other ERP systems, I have worked with SYSPRO since 2014 and know the system very well. In my opinion, it is simply the best ERP solution available."

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*"Our operational efficiency has definitely improved. We are using SYSPRO to enhance business performance and drive business behavior through real-time, business-critical insights for quicker analysis, decision making and execution."*

**- Eliah Mutaviri**, Portfolio Financial Director, Battery Business.



## Tightening controls to business advantage

One of Mutaviri's chief responsibilities is to ensure that effective internal controls and risk management are in place. With SYSPRO 8, this critical requirement has been met.

"I can define processes and make sure SYSPRO is aligned with them," he says. "With one of the previous systems, invoices could be changed after they'd been given to the customer, opening the door to fraud and theft. Often, we only discovered those issues a year later, and this incurred unacceptable costs.

"With SYSPRO, we have internal controls which prevent fraud and make it easy to segregate duties by granting access to the system which is appropriate to each user's role."

The audit trail provided by SYSPRO's Work in Progress module has made a tangible difference in this area by enabling all three businesses to evaluate inventory, material requirements planning, how stock is being used and the order history.

## Making life easier with meaningful reports

SYSPRO integration with ODBC and SQL Server has enabled streamlined reporting and enhanced the accuracy of the data available to the management team.

According to Mutaviri, prior to implementing SYSPRO there were unnecessary delays in producing reports and he wasn't confident that the data was accurate and of the desired quality.

"Reports which used to take several days are now available in one day," he says. "Our operational efficiency has definitely improved. We are using SYSPRO to enhance business performance and drive business behavior through real-time, business-critical insights for quicker analysis, decision making and execution."

## Partnering for success

The Hudaco battery cluster worked with SYSPRO partner Normandy Computer Services for the implementation, which was completed for all three businesses within two months and with only 55% of the budget allocated to the initiative.

Mandy Van der Walt, owner of Normandy Computer Services, gave full credit to Mutaviri and his team.

"Thanks to Eliah's extensive knowledge of SYSPRO, the implementation was extremely quick," she says. "He fully understands how to extract the required data from SYSPRO in the most efficient way. He also made it easy for the users to familiarize themselves with the new system by going live with the standard solution."

Mutaviri explains: "I knew what we wanted, so we didn't need any fancy customization. Whatever we need, we will add as we go. Between Normandy and ourselves, we had a fantastic implementation team, and it made all the difference."

## The road ahead

Once all the users have settled down with SYSPRO 8, Mutaviri is confident that all the new functionality will be optimally used. "We'll have all the information we need at our fingertips, be able to track things and be notified as events happen," he says.

"We will also make the most of the data insights to maximize the value we get from our data as well as work in progress, accounts receivable and inventory management."



## About Normandy Computer Services

Normandy Computer Services has been registered with SYSPRO as a value added partner since 1992, from sale, design, implementation, training and ongoing onsite and remote support of SYSPRO and other IT services. With many years of combined SYSPRO experience our team is proficient at tailoring SYSPRO to the client's specific needs.

## About SYSPRO

SYSPRO is a leading, global Enterprise Resource Planning (ERP) software provider, specializing in key manufacturing and distribution industries. Our Industry-built solutions and services are designed to make things possible.

SYSPRO's ERP solution empowers customers to take the next step – whether it is expanding into new territories, adding new product lines, transforming business processes, or driving innovation. Through our ERP software, customers gain access to solutions, processes, and tools to assist in the management of data for key business insights and informed decision making. The solution is scalable and can be deployed in the cloud, on-premise, or both, and accessed via the web on any device to provide customers with choice and flexibility.

The computer industry is dynamic and we ensure that our consultants are always up to speed with SYSPRO functionality. Normandy Computer Services is part of the SYSPRO partner-up program and we ensure that all our consultants do the certifications to ensure that they are up to speed with the functionality available within the SYSPRO product.

As a trusted advisor, SYSPRO remains focused on the success of partners and customers. With a strong commitment to channel partner growth, SYSPRO customers are backed by a team of global experts that drive maximum value out of IT systems and business solutions. We are committed to addressing the unique needs of our customers, enabling them to easily adapt and remain resilient. Our evolving solutions are aligned with industry trends and leverage emerging technologies that will enable partners and customers to secure a digital future and to gain a competitive advantage.

Learn more about SYSPRO's solutions for electronic manufacturing industries [Click here](#) or contact us on [info@za.syspro.com](mailto:info@za.syspro.com)

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